COMMONWEALTH of VIRGINIA

Jennifer B. DeBruhl
Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION
600 EAST MAIN STREET, SUITE 2102
RICHMOND, VA 23219-2416

(804) 786-4440
FAX (804) 225-3752
Virginia Relay Center
800-828-1120 (TDD)

Price Analysis

Grantee: Virginia Department of Rail & Public Transportation

VENDOR: - Gillig
Nova
Proterra
ElDorado
New Flyer
MCI

Adequate Price Competition

Purchasing Schedule and Prices:

Following a competitive solicitation for 12-Year Transit Bus, size 29'-60' including Commuter Coach, and Trolleys with various propulsion systems- Diesel, CNG, Hybrid, Hydrogen Fuel Cell, and Battery Electric , DRPT conducted a comparative review of pricing prior to making any awards.

Peer State Review Summary (Refer to attachments below):

Summary:
When comparing peer states of Washington and Wisconsin for 12-Year Heavy Duty Transit Buses, we found to be the prices bid by most manufacturers to be relatively consistent, with a variance averaging approximately 8% higher for units. Despite this increase in price Virginia received from manufacturers compared with other states, we feel that this increase is reasonable considering the extreme circumstances impacting the industry currently, including price increases witnessed with other bus markets stemming from labor shortages, material shortages, etc. In addition, the prices obtained from Wisconsin were from June 2021 and from Washington, June 2022. The producer price index, for the Wisconsin contract, was 4.20% and the overall price increase seems logical for Washington, in this current environment, since these were last provided by the OEM's 5 months prior to the time of Virginia's solicitation.

In conclusion, DRPT finds these proposed prices from manufacturer's to be fair and reasonable based on our review of peer states. As stated, the market price increases for public transportation vehicles has been unprecedented. As a result, Virginia, along with other state DOT's, are conducting due diligence to the best of our abilities to adequately compare and analyze pricing prior to making any procurement actions.

Date: 10/21/2022

Print Name: Avery Daugherty

Signature:

Title : Statewide Program Manager

	Virginia	Washington	% +/-	Wisconsin	% +/-	
Gillig						
30' Diesel	$463,285.00	$452,303	2%	$421,715.00	10%	6%
35' Diesel	$469,210.00	$410,601	14%	$428,377.00	10%	12%
40' Diesel	$473,410.00	$414,828	14%	$433,140.00	9%	12%
30' CNG	$512,556.00	$502,955	2%	$479,413.00	7%	4%
35' CNG	$518,481.00	$455,915	14%	$486,132.00	7%	10%
40' CNG	$522,681.00	$460,142	14%	$490,895.00	6%	10%
35' Hybrid	$711,983.00	$584,784	22%	$719,844.00	-1%	10%
40' Hybrid	$716,183.00	$589,101	22%	$724,606.00	-1%	10%
35' Electric	$919,167.00	$808,816	14%	N/A		
40' Electric	$923,367.00	$813,044	14%	N/A		
New Flyer						
35' Diesel	$480,690.00	$480,642	0%	$464,584.00	3%	2%
40' Diesel	$485,690.00	$486,231	0%	$470,148.00	3%	2%
60' Diesel	$783,796.25	$748,914	5%	N/A		
35' Hybrid	$712,690.00	$658,373	8%	$723,067.00	-1%	3%
40' Hybrid	$717,690.00	$663,962	8%	$728,631.00	-2%	3%
60' Hybrid	$1,075,990.00	$1,000,419	8%	N/A		
35' CNG	$534,365.00	$542,121	-1%	$509,146.00	5%	2%
40' CNG	$539,690.00	$547,710	-1%	$514,710.00	5%	2%
60' CNG	$932,796.00	$907,642	3%	N/A		
35' Electric	$920,071.00	$888,639	4%	N/A		
40' Electric	$930,071.00	$899,817	3%	N/A		
60 Electric	$1,421,153.00	$1,369,293	4%	N/A		
Nova						
40 Diesel	$522,675.00	$485,815.00	8%	N/A		
40' Hybrid	$749,140.00	$727,465.00	3%	N/A		
40' CNG	$576,873.00	$538,079.00	7%	N/A		
40' Electric	$907,107.00	$924,086.00	-2%	N/A		
Proterra						
35' Electric	$916,313.00	$884,008.00	4%	N/A		
40' Electric	$906,313.00	$894,008.00	1%	N/A		
ElDorado						
32' Diesel	$483,403.46	N/A		N/A		
35' Diesel	$545,672.66	$425,212.00	28%	$461,484.00	18%	23%
40' Diesel	$556,560.40	$436,613.00	27%	$474,051.00	17%	22%
40' Hydrogen	$1,186,033.64	$1,195,000.00	-1%	N/A		
40' Electric	$935,931.76	N/A				
MCI						
45’ LF Electric	$1,349,032	$1,401,676	-4%	N/A		
45’ Electric	$1,347,033	$1,311,043	3%	N/A		
45’ Diesel	$684,446	$666,971	3%	N/A		
					Average	8%

Washington-Heavy Pricing by Sub-Category-ElDorado

note: does not include the software and diagnostic cables from specification 31.1 (diagnotic software is included in the option sheets)

Length	Propulsion	Base Price	Initial Training	Prompt Payment Discount	w/n X days
30 ft	Diesel	$ 360,706.00	$ 21,000.00	0.1%	20 days
30 ft	CNG	$ 427,097.00	$ 21,000.00	0.1%	20 days
30 ft	Hybrid	$ 593,146.00	$ 21,000.00	0.1%	20 days
30 ft	Electric	No Bid	$ -	No Bid	No Bid
30 ft	Fuel Cell	No Bid	$ -	No Bid	No Bid
35 ft	Diesel	$ 425,212.00	$ 21,000.00	0.1%	20 days
35 ft	CNG	$ 495,102.00	$ 21,000.00	0.1%	20 days
35 ft	Hybrid	No Bid	$ -	No Bid	No Bid
35 ft	Electric	No Bid	$ -	No Bid	No Bid
35 ft	Fuel Cell	No Bid	$ -	No Bid	No Bid
40 ft	Diesel	$ 436,613.00	$ 21,000.00	0.1%	20 days
40 ft	CNG	$ 505,752.00	$ 21,000.00	0.1%	20 days
40 ft	Hybrid	$ 637,725.00	$ 21,000.00	0.1%	20 days
40 ft	Electric	No Bid	$ -	No Bid	No Bid
40 ft	Fuel Cell	$ 1,195,000.00	$ 21,000.00	0.1%	20 days
45 ft	Diesel	No Bid	$ -	No Bid	No Bid
45 ft	CNG	No Bid	$ -	No Bid	No Bid
45 ft	Hybrid	No Bid	$ -	No Bid	No Bid
45 ft	Electric	No Bid	$ -	No Bid	No Bid
45 ft	Fuel Cell	No Bid	$ -	No Bid	No Bid
60 ft	Diesel	No Bid	$ -	No Bid	No Bid
60 ft	CNG	No Bid	$ -	No Bid	No Bid
60 ft	Hybrid	No Bid	$ -	No Bid	No Bid
60 ft	Electric	No Bid	$ -	No Bid	No Bid
60 ft	Fuel Cell	No Bid	$ -	No Bid	No Bid

Delivery Costs by Sub-Category

Delivery/Freight Charge	One-Way delivery cost (per mile)	Example Cost to Olympia, WA
Drive away service	$ 2.16	$ 2,454.00
Truck	$ 4.65	$ 5,282.00
Drive away service	$ 2.16	$ 2,454.00
No Bid	$ -	$ -
No Bid		$ -
	$ -	
Drive away service	$ 2.16	$ 2,454.00
Drive away service	$ 2.16	$ 2,454.00
No Bid	$ -	$ -
No Bid		$ -
No Bid	$ -	$ -
	$ -	
Drive away service	$ 2.16	$ 2,454.00
Drive away service	$ 2.16	$ 2,454.00
Drive away service	$ 2.16	$ 2,454.00
No Bid	$ -	$ -
Truck	$ 4.65	$ 5,282.00
	$ -	
No Bid	$ -	$ -
No Bid		$ -
No Bid	$ -	$ -
No Bid	$ -	$ -
No Bid	$ -	$ -
	$ -	
No Bid	$ -	$ -
No Bid	$ -	$ -
No Bid	$ -	$ -
No Bid	$ -	$ -
No Bid	$ -	$ -

Parts

Category	Rate %
General Parts List	25%
Engine	20%
Transmission	20%
Electrical	25%
HVAC	20%
etc	
etc	

Volume Discount

# of buses ordered	Discount offered
No Bid	No Bid

Washington-Heavy Pricing by Sub-Category-Gillig

note: does not include the software and diagnostic cables from specification 31.1 (diagnotic software is included in the option sheets)

Length	Propulsion	Base Price	6/1/22 Price Change	Initial Training	Prompt Payment Discount	w/n X days
30 ft	Diesel	$ 404,637.00	$ 452,303.24	$ -	0.10%	NET 20 Days
30 ft	CNG	$ 449,951.00	$ 502,955.23	$ -	0.10%	NET 20 Days
30 ft	Hybrid	NA		NA	NA	NA
30 ft	Electric	NA		NA	NA	NA
30 ft	Fuel Cell	NA		NA	NA	NA
35 ft	Diesel	$ 410,601.00	$ 458,969.80	$ -	0.10%	NET 20 Days
35 ft	CNG	$ 455,915.00	$ 509,621.79	$ -	0.10%	NET 20 Days
35 ft	Hybrid	$ 584,874.00	$ 653,772.16	$ -	0.10%	NET 20 Days
35 ft	Electric	$ 808,816.00	$ 904,094.52	$ -	0.10%	NET 20 Days
35 ft	Fuel Cell	NA		NA	NA	NA
40 ft	Diesel	$ 414,828.00	$ 463,694.74	$ -	0.10%	NET 20 Days
40 ft	CNG	$ 460,142.00	$ 514,346.73	$ -	0.10%	NET 20 Days
40 ft	Hybrid	$ 589,101.00	$ 658,497.10	$ -	0.10%	NET 20 Days
40 ft	Electric	$ 813,044.00	$ 908,820.58	$ -	0.10%	NET 20 Days
40 ft	Fuel Cell	NA		NA	NA	NA
45 ft	Diesel	NA		NA	NA	NA
45 ft	CNG	NA		NA	NA	NA
45 ft	Hybrid	NA		NA	NA	NA
45 ft	Electric	NA		NA	NA	NA
45 ft	Fuel Cell	NA		NA	NA	NA
60 ft	Diesel	NA		NA	NA	NA
60 ft	CNG	NA		NA	NA	NA
60 ft	Hybrid	NA		NA	NA	NA
60 ft	Electric	NA		NA	NA	NA
60 ft	Fuel Cell	NA		NA	NA	NA

Delivery Costs by Sub-Category

Delivery/Freight Charge	One-Way delivery cost (per mile)	Example Cost to Olympia, WA
$ 1,987.00	$ -	$ 1,987.00
$ 1,987.00	$ -	$ 1,987.00
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ 1,987.00	$ -	$ 1,987.00
$ 1,987.00	$ -	$ 1,987.00
$ 1,987.00	$ -	$ 1,987.00
$ 4,804.00	$ -	$ 4,804.00
$ -	$ -	$ -
$ 1,987.00	$ -	$ 1,987.00
$ 1,987.00	$ -	$ 1,987.00
$ 1,987.00	$ -	$ 1,987.00
$ 4,804.00	$ -	$ 4,804.00
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -

Parts

Category	Rate %
General Parts List	0%
Engine	0%
Transmission	0%
Electrical	0%
HVAC	0%
etc	
etc	

Volume Discount

# of buses ordered	Discount offered
NA	NA

Washington State- Heavy Pricing by Sub-Category- MCI Motor Coach

note: does not include the software and diagnostic cables from specification 31.1 (diagnotic software is included in the option sheets)

Length	Propulsion	Base Price	6/1/22 Price Change	Initial Training	Prompt Payment Discount	w/n X days
30 ft	Diesel	$ -		$ -		
30 ft	CNG	$ -		$ -		
30 ft	Hybrid	$ -		$ -		
30 ft	Electric	$ -		$ -		
30 ft	Fuel Cell	$ -		$ -		
35 ft	Diesel	$ -		$ -		
35 ft	CNG	$ -		$ -		
35 ft	Hybrid	$ -		$ -		
35 ft	Electric	$ -		$ -		
35 ft	Fuel Cell	$ -		$ -		
40 ft	D4000 Diesel	$ 561,920.00	$ 628,114.18	$ 25,000.00	$ (1,405.00)	Net 10 terms
40 ft	CNG	$ -		$ -		
40 ft	Hybrid	$ -		$ -		
40 ft	Electric	$ -		$ -		
40 ft	Fuel Cell	$ -		$ -		
45 ft	D4500 Diesel D45 CRT LE Diesel D45 CRT Diesel	$ 571,682.00 $ 673,653.00 $ 596,682.00	$ 639,026.14 $ 753,009.32 $ 666.971.14	$ 25,000.00	$ (1,429.00) $ (1,684.00) $ (1,492.00)	Net 10 terms
45 ft	D4500 CNG	$ 693,993.00	$ 775,745.38	$ 25,000.00	$ (1,734.00)	Net 10 terms
45 ft	Hybrid	$ -		$ -		
45 ft	D45 CRTe LE Electric D45 CRTe Electric	$ 1,172,878.00 $ 1,253,960.00	$1,311,043.03 $ 1,401,676.49	$ 27,000.00	$ (2,932.00) $ (3,134.00)	Net 10 terms
45 ft	Fuel Cell	$ -		$ -		
60 ft	Diesel	$ -		$ -		
60 ft	CNG	$ -		$ -		
60 ft	Hybrid	$ -		$ -		
60 ft	Electric	$ -		$ -		
60 ft	Fuel Cell	$ -		$ -		

Delivery Costs by Sub-Category

Delivery/Freight Charge	One-Way delivery cost (per mile)	Example Cost to Olympia, WA
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ 4,222.00	$ 3.55	$ 4,222.00
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ 4,222.00	$ 3.55	$ 4,222.00
$ 4,222.00	$ 3.55	$ 4,222.00
$ -	$ -	$ -
$ 14,444.00	$ 12.10	$ 14,444.00
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -

Parts

Category	Rate %
General Parts List	
Engine	
Transmission	
Electrical	
HVAC	
etc	
etc	

Volume Discount

# of buses ordered	Discount offered

Washington State Heavy Pricing by Sub-Category -NOVA Bus

note: does not include the software and diagnostic cables from specification 31.1 (diagnotic software is included in the option sheets)

Length	Propulsion	Base Price	Initial Training	Prompt Payment Discount	w/n X days
30 ft	Diesel	$ -	$ -		
30 ft	CNG	$ -	$ -		
30 ft	Hybrid	$ -	$ -		
30 ft	Electric	$ -	$ -		
30 ft	Fuel Cell	$ -	$ -		
35 ft	Diesel	$ -	$ -		
35 ft	CNG	$ -	$ -		
35 ft	Hybrid	$ -	$ -		
35 ft	Electric	$ -	$ -		
35 ft	Fuel Cell	$ -	$ -		
40 ft	Diesel	$ 485,815.34	$ -	Not Applicable	Not Applicable
40 ft	CNG	$ 538,079.13	$ -	Not Applicable	Not Applicable
40 ft	Hybrid	$ 727,465.46	$ -	Not Applicable	Not Applicable
40 ft	Electric	$ 924,086.49	$ -	Not Applicable	Not Applicable
40 ft	Fuel Cell	$ -			
45 ft	Diesel	$ -			
45 ft	CNG	$ -			
45 ft	Hybrid	$ -			
45 ft	Electric	$ -			
45 ft	Fuel Cell	$ -			
60 ft	Diesel	$ 783,887.85	$ -	Not Applicable	Not Applicable
60 ft	CNG	$ -			
60 ft	Hybrid	$ 1,128,829.00	$ -	Not Applicable	Not Applicable
60 ft	Electric	$ -			
60 ft	Fuel Cell				

Delivery Costs by Sub-Category

Delivery/Freight Charge	One-Way delivery cost (per mile)	Example Cost to Olympia, WA
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
		$ -
$ -	$ -	
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
		$ -
$ -	$ -	$ -
$ -	$ -	
Quote	Quote	$ 8,332.00
Quote	Quote	$ 8,846.00
Quote	Quote	$ 9,329.00
Quote	Quote	$ 25,390.00
$ -	$ -	$ -
$ -	$ -	
$ -	$ -	$ -
		$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	
Quote	quote	$ 10,657.00
$ -	$ -	$ -
Quote	quote	$ 11,261.00
$ -	$ -	$ -
$ -	$ -	$ -

Parts

Category	Rate %
General Parts List	5%
Engine	Not applicable
Transmission	5%
Electrical	5%
HVAC	5%
etc	5%
etc	5%

Volume Discount

# of buses ordered	Discount offered
Not Applicable	Not Applicable

Washington-Heavy Pricing by Sub-Category-New Flyer

note: does not include the software and diagnostic cables from specification 31.1 (diagnotic software is included in the option sheets)

Length	Propulsion	Base Price	6/1/22 Price Change	Initial Training	Prompt Payment Discount	w/n X days
30 ft	Diesel	N/A		N/A	N/A	N/A
30 ft	CNG	N/A		N/A	N/A	N/A
30 ft	Hybrid	N/A		N/A	N/A	N/A
30 ft	Electric	N/A		N/A	N/A	N/A
30 ft	Fuel Cell	N/A		N/A	N/A	N/A
35 ft	Diesel	$ 429,990.00	$ 480,642.82	Refer Training Pricing	$ (1,728.00)	10
35 ft	CNG	$ 484,990.00	$ 542,121.82	Refer Training Pricing	$ (1,912.00)	10
35 ft	Hybrid (Allison)	$ 588,990.00	$ 658,373.02	Refer Training Pricing	$ (2,384.00)	10
35 ft	Electric (388kWh)	$ 794,990.00	$ 888,639.82	Refer Training Pricing	$ (3,219.00)	10
35 ft	Fuel Cell	N/A		N/A	N/A	N/A
35 ft	Hybrid (BAE)	$ 591,990.00	$ 661,726.42	Refer Training Pricing	$ (2,384.00)	10
40 ft	Diesel	$ 434,990.00	$ 486,231.82	Refer Training Pricing	$ (1,749.00)	10
40 ft	CNG	$ 489,990.00	$ 547,710.82	Refer Training Pricing	$ (1,933.00)	10
40 ft	Hybrid (Allison)	$ 593,990.00	$ 663,962.02	Refer Training Pricing	$ (2,405.00)	10
40 ft	Electric (388kWh)	$ 804,990.00	$ 899,817.82	Refer Training Pricing	$ (3,260.00)	10
40 ft	Fuel Cell	$ 1,086,990.00	$ 1,215,037.42	Refer Training Pricing	$ (4,233.00)	10
40 ft	Hybrid (BAE)	$ 596,990.00	$ 667,315.42	Refer Training Pricing	$ (2,405.00)	10
45 ft	Diesel	N/A		N/A	N/A	N/A
45 ft	CNG	N/A		N/A	N/A	N/A
45 ft	Hybrid	N/A		N/A	N/A	N/A
45 ft	Electric	N/A		N/A	N/A	N/A
45 ft	Fuel Cell	N/A		N/A	N/A	N/A
60 ft	Diesel	$ 669,990.00	$ 748,914.82	Refer Training Pricing	$ (2,719.00)	10
60 ft	CNG	$ 811,990.00	$ 907,642.42	Refer Training Pricing	$ (2,927.00)	10
60 ft	Hybrid (Allison)	$ 894,990.00	$ 1,000,419.82	Refer Training Pricing	$ (3,613.00)	10
60 ft	Electric (466kWh)	$ 1,224,990.00	$ 1,369,293.82	Refer Training Pricing	$ (4,969.00)	10
60 ft	Fuel Cell	$ 1,499,990.00	$ 1,676,688.82	Refer Training Pricing	$ (5,843.00)	10
60 ft	Hybrid (BAE)	$ 914,990.00	$ 1,022,775.82	Refer Training Pricing	$ (3,613.00)	10

Delivery Costs by Sub-Category

Delivery/Freight Charge	One-Way delivery cost (per mile)	Example Cost to Olympia, WA
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included
N/A	N/A	N/A
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included
Included	Included	Included

Parts

Category	Rate %
General Parts List	
Engine	
Transmission	
Electrical	
HVAC	
etc	
etc	

Volume Discount

# of buses ordered	Discount offered
1-4 each	0
5-9 each	-1500
>10 each	-3000

NFI Parts will provide a first-bus Recommended Stocking List (RSL) during customer's first-bus delivery.
This RSL parts listing will include part number, item description, stocking status, lead time and 30-day pricing information
which will assist the customer in stocking parts that will support both the customer's regular and preventive bus maintenance programs.
This abbreviated list is compiled using the actual bus build information that is available in the customers bus production Bill of Material (BOM)
NFI Parts will also provide the customer with a more inclusive Parts Provisioning List following last-bus delivery.
This listing will be compiled using further part assembly breakdown information identified in the customers
Parts manual and will assist in stocking additional parts that further support new bus operations and maintenance over the next 2-3 years.

Washington-Heavy Pricing by Sub-Category-Proterra

note: does not include the software and diagnostic cables from specification 31.1 (diagnotic software is included in the option sheets)

Length	Propulsion	Base Price	Column1	Initial Training	Prompt Payment Discount	w/n X days
30 ft	Diesel	$ -		$ -		
30 ft	CNG	$ -		$ -		
30 ft	Hybrid	$ -		$ -		
30 ft	Electric	$ -		$ -		
30 ft	Fuel Cell	$ -		$ -		
35 ft	Diesel	$ -		$ -		
35 ft	CNG	$ -		$ -		
35 ft	Hybrid	$ -		$ -		
35 ft	Electric	$ 884,008.00	$ 983,105.30	$ -		
35 ft	Fuel Cell	$ -		$ -		
40 ft	Diesel	$ -		$ -		
40 ft	CNG	$ -		$ -		
40 ft	Hybrid	$ -		$ -		
40 ft	Electric	$ 894,008.00	$ 994,226.30	$ -		
40 ft	Fuel Cell	$ -		$ -		
45 ft	Diesel	$ -		$ -		
45 ft	CNG	$ -		$ -		
45 ft	Hybrid	$ -		$ -		
45 ft	Electric	$ -		$ -		
45 ft	Fuel Cell	$ -		$ -		
60 ft	Diesel	$ -		$ -		
60 ft	CNG	$ -		$ -		
60 ft	Hybrid	$ -		$ -		
60 ft	Electric	$ -		$ -		
60 ft	Fuel Cell	$ -		$ -		

Delivery Costs by Sub-Category

Delivery/Freight Charge	One-Way delivery cost (per mile)	Example Cost to Olympia, WA
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ 8.00	$ 8,760.00
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ 8.00	$ 8,760.00
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -
$ -	$ -	$ -

Parts

Category	Rate %
General Parts List	Please see seperately submitted price list
Engine	Please see seperately submitted price list
Transmission	Please see seperately submitted price list
Electrical	Please see seperately submitted price list
HVAC	
etc	
etc	

Volume Discount

# of buses ordered	Discount offered
0	None

WisDOT 510011 Heavy Duty Bus Price Sheet
June 2021-June 2022

		WisDOT 510011 - HDB	El Dorado							Gillig							New Flyer					
			Expired Prices			PPI Percent	Price June 2021-June 2022			Expired Prices			PPI Percent	Price June 2021-June 2022			Expired Prices			PPI Percent	Price June 2021-June 2022	
			Cost 30' Bus	Cost 35' Bus	Cost 40' Bus	Increase	Cost 30' Bus	Cost 35' Bus	Cost 40' Bus	Cost 30' Bus	Cost 35' Bus	Cost 40' Bus	Increase	Cost 30' Bus	Cost 35' Bus	Cost 40' Bus	Cost 30' Bus	Cost 35' Bus	Cost 40' Bus	Increase	Cost 35' Bus	Cost 40' Bus
Base Bus	1	Diesel Bus	$356,644.17	$408,561.14	$454,944.15	4.20%	$371,623.23	$425,720.71	$474,051.80	$404,717.29	$411,111.01	$415,681.84	4.20%	$421,715.42	$428,377.67	$433,140.47	NA	$445,857.96	$451,197.96	4.20%	$464,583.99	$470,148.27
	2	Diesel Bus	$0.00	$442,883.69	$0.00	4.20%	$0.00	$461,484.81	$0.00	$0.00	$0.00	$0.00	4.20%	$0.00	$0.00	$0.00				4.20%	$0.00	$0.00
	3	Hybrid Bus	$632,143.11	$684,513.90	$696,574.35	4.20%	$658,693.13	$713,263.49	$725,830.48	$684,381.13	$690,829.26	$695,400.09	4.20%	$713,125.14	$719,844.09	$724,606.89	NA	$693,922.32	$699,262.32	4.20%	$723,067.06	$728,631.34
	4	Hybrid Bus -BAE	$0.00	$0.00	$0.00	4.20%	$0.00	$0.00	$0.00	$0.00	$654,651.17	$659,222.00	4.20%	$0.00	$682,146.52	$686,909.32				4.20%	$0.00	$0.00
	5	CNG Bus	$448,517.78	$531,201.85	$543,262.31	4.20%	$467,355.53	$553,512.33	$566,079.32	$460,089.59	$466,537.72	$471,108.55	4.20%	$479,413.35	$486,132.31	$490,895.11	NA	$488,623.88	$493,963.88	4.20%	$509,146.09	$514,710.37
			BASE BUS PRICE DID NOT INCLUDE DESTINATION SIGN COST			4.20%	BASE BUS PRICE DID NOT INCLUDE DESTINATION SIGN COST			BASE BUS PRICE INCLUDED DESTINATION SIGN COST			4.20%	BASE BUS PRICE INCLUDED DESTINATION SIGN COST			BASE BUS PRICE INCLUDED DESTINATION SIGN COST			4.20%	BASE BUS PRICE INCLUDED DESTINATION SIGN COST	
	6	Delivery to Stevens Point	$3,711.08	$3,711.08	$3,711.08	4.20%	$3,866.94	$3,866.94	$3,866.94	$5,063.39	$5,063.39	$5,063.39	4.20%	$5,276.05	$5,276.05	$5,276.05	NA	$1,873.37	$1,873.37	4.20%	$1,952.05	$1,952.05
	7	Delivery to Shoreline Metro	$3,732.84	$3,732.84	$3,732.84	4.20%	$3,889.62	$3,889.62	$3,889.62	$5,200.09	$5,200.09	$5,200.09	4.20%	$5,418.50	$5,418.50	$5,418.50	NA	base	base	4.20%	base	base
	8	Delivery to Merrill Go Round	$3,780.73	$3,780.73	$3,780.73	4.20%	$3,939.52	$3,939.52	$3,939.52	$5,086.88	$5,086.88	$5,086.88	4.20%	$5,300.53	$5,300.53	$5,300.53	NA	$1,943.39	$1,943.39	4.20%	$2,025.01	$2,025.01
	9	Delivery to Waukesha	$3,641.43	$3,641.43	$3,641.43	4.20%	$3,794.36	$3,794.36	$3,794.36	$5,086.88	$5,086.88	$5,086.88	4.20%	$5,300.53	$5,300.53	$5,300.53	NA	$1,605.01	$1,605.01	4.20%	$1,672.42	$1,672.42
	10	Delivery to Eau Claire Transit	$3,581.57	$3,581.57	$3,581.57	4.20%	$3,731.99	$3,731.99	$3,731.99	$4,835.90	$4,835.90	$4,835.90	4.20%	$5,039.01	$5,039.01	$5,039.01	NA	$1,977.57	$1,977.57	4.20%	$2,060.63	$2,060.63
	11	Delivery to La Crosse Transit	$3,487.98	$3,487.98	$3,487.98	4.20%	$3,634.47	$3,634.47	$3,634.47	$4,777.16	$4,777.16	$4,777.16	4.20%	$4,977.80	$4,977.80	$4,977.80	NA	$1,914.58	$1,914.58	4.20%	$1,994.99	$1,994.99
	12	Delivery to Maritime Metro	$3,773.11	$3,773.11	$3,773.11	4.20%	$3,931.58	$3,931.58	$3,931.58	$5,255.63	$5,255.63	$5,255.63	4.20%	$5,476.36	$5,476.36	$5,476.36	NA	$1,723.79	$1,723.79	4.20%	$1,796.19	$1,796.19
	13	Delivery to GO Transit	$3,684.96	$3,684.96	$3,684.96	4.20%	$3,839.72	$3,839.72	$3,839.72	$5,138.15	$5,138.15	$5,138.15	4.20%	$5,353.95	$5,353.95	$5,353.95	NA	$1,732.81	$1,732.81	4.20%	$1,805.59	$1,805.59
	14	Delivery to Janesville Transit	$3,572.86	$3,572.86	$3,572.86	4.20%	$3,722.92	$3,722.92	$3,722.92	$4,983.29	$4,983.29	$4,983.29	4.20%	$5,192.59	$5,192.59	$5,192.59	NA	$1,619.41	$1,619.41	4.20%	$1,687.42	$1,687.42
	15	Delivery to Kenosha Transit	$3,674.07	$3,674.07	$3,674.07	4.20%	$3,828.38	$3,828.38	$3,828.38	$5,100.77	$5,100.77	$5,100.77	4.20%	$5,315.00	$5,315.00	$5,315.00	NA	$1,534.82	$1,534.82	4.20%	$1,599.29	$1,599.29
	16	Delivery to Beloit Transit	$3,542.39	$3,542.39	$3,542.39	4.20%	$3,691.17	$3,691.17	$3,691.17	$4,950.18	$4,950.18	$4,950.18	4.20%	$5,158.09	$5,158.09	$5,158.09	NA	$1,581.61	$1,581.61	4.20%	$1,648.04	$1,648.04
	17	Delivery to Valley Transit	$3,716.52	$3,716.52	$3,716.52	4.20%	$3,872.61	$3,872.61	$3,872.61	$5,180.87	$5,180.87	$5,180.87	4.20%	$5,398.46	$5,398.46	$5,398.46	NA	$1,763.40	$1,763.40	4.20%	$1,837.46	$1,837.46
	18	Delivery to Green Bay Metro	$3,776.37	$3,776.37	$3,776.37	4.20%	$3,934.98	$3,934.98	$3,934.98	$5,270.58	$5,270.58	$5,270.58	4.20%	$5,491.94	$5,491.94	$5,491.94	NA	$1,783.20	$1,783.20	4.20%	$1,858.09	$1,858.09
	19	Delivery to Racine Transit	$3,682.78	$3,682.78	$3,682.78	4.20%	$3,837.46	$3,837.46	$3,837.46	$5,112.52	$5,112.52	$5,112.52	4.20%	$5,327.24	$5,327.24	$5,327.24	NA	$1,552.82	$1,552.82	4.20%	$1,618.04	$1,618.04
	20	Delivery to Fond du Lac	$3,666.46	$3,666.46	$3,666.46	4.20%	$3,820.45	$3,820.45	$3,820.45	$5,112.52	$5,112.52	$5,112.52	4.20%	$5,327.24	$5,327.24	$5,327.24	NA	$1,694.49	$1,694.49	4.20%	$1,765.66	$1,765.66
	21	Delivery to Dunn County	$3,569.60	$3,569.60	$3,569.60	4.20%	$3,719.52	$3,719.52	$3,719.52	$4,791.05	$4,791.05	$4,791.05	4.20%	$4,992.27	$4,992.27	$4,992.27	NA	$2,018.98	$2,018.98	4.20%	$2,103.78	$2,103.78
	22	Delivery to Oneida	$3,767.67	$3,767.67	$3,767.67	4.20%	$3,925.91	$3,925.91	$3,925.91	$5,247.08	$5,247.08	$5,247.08	4.20%	$5,467.46	$5,467.46	$5,467.46	NA	$1,797.60	$1,797.60	4.20%	$1,873.10	$1,873.10
	23	Delivery to Menominee Regional Public Transit	$3,847.11	$3,847.11	$3,847.11	4.20%	$4,008.69	$4,008.69	$4,008.69	$5,196.89	$5,196.89	$5,196.89	4.20%	$5,415.16	$5,415.16	$5,415.16	NA	$1,610.42	$1,610.42	4.20%	$1,678.05	$1,678.05
	24	Additional Training: Transmission	$13,059.50	$13,059.50	$13,059.50	4.20%	$13,608.00	$13,608.00	$13,608.00	$5,126.40	$5,126.40	$5,126.40	4.20%	$5,341.71	$5,341.71	$5,341.71	NA	$4,613.76	$4,613.76	4.20%	$4,807.54	$4,807.54
	25	Additional Training: Diesel Engine	$20,677.55	$20,677.55	$20,677.55	4.20%	$21,546.01	$21,546.01	$21,546.01	$5,126.40	$5,126.40	$5,126.40	4.20%	$5,341.71	$5,341.71	$5,341.71	NA	$4,613.76	$4,613.76	4.20%	$4,807.54	$4,807.54
	26	Additional Training: Emission	included	included	included	4.20%	included	included	included	$5,340.00	$5,340.00	$5,340.00	4.20%	$5,564.28	$5,564.28	$5,564.28	NA			4.20%	$0.00	$0.00
	27	Additional Training: Brakes	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	$5,340.00	$5,340.00	$5,340.00	4.20%	$5,564.28	$5,564.28	$5,564.28	NA	$4,215.82	$4,215.82	4.20%	$4,392.89	$4,392.89
	28	Additional Training: Bus operator/operations	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	$5,340.00	$5,340.00	$5,340.00	4.20%	$5,564.28	$5,564.28	$5,564.28	NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	29	Additional Training: Multiplex System	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	$5,340.00	$5,340.00	$5,340.00	4.20%	$5,564.28	$5,564.28	$5,564.28	NA	$6,323.73	$6,323.63	4.20%	$6,589.33	$6,589.22
	30	Additional Training: Drive Line/Axle	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	$5,340.00	$5,340.00	$5,340.00	4.20%	$5,564.28	$5,564.28	$5,564.28	NA			4.20%		
	31	Additional Training: CNG (engine and system)	$20,677.55	$20,677.55	$20,677.55	4.20%	$21,546.01	$21,546.01	$21,546.01	$5,126.40	$5,126.40	$5,126.40	4.20%	$5,341.71	$5,341.71	$5,341.71	NA			4.20%		
	32	Additional Training: Hybrid (engine and system)	$20,677.55	$20,677.55	$20,677.55	4.20%	$21,546.01	$21,546.01	$21,546.01	$5,126.40	$5,126.40	$5,126.40	4.20%	$5,341.71	$5,341.71	$5,341.71	NA	$10,380.96	$10,380.96	4.20%	$10,816.96	$10,816.96
	33	Additional Training: Fire Suppression	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	nc	nc	nc	4.20%	#VALUE!	#VALUE!	#VALUE!	NA			4.20%		
	34	Additional Training: Electronics	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	$5,340.00	$5,340.00	$5,340.00	4.20%	$5,564.28	$5,564.28	$5,564.28	NA			4.20%		
	35	Additional Training: Fare Box	$4,353.17	$4,353.17	$4,353.17	4.20%	$4,536.00	$4,536.00	$4,536.00	$3,204.00	$3,204.00	$3,204.00	4.20%	$3,338.57	$3,338.57	$3,338.57	NA			4.20%		
	36	Additional Training: Entrance/Exit Doors				4.20%							4.20%				NA			4.20%		
	37	Additional Training: Kneeling and Steering				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	38	Additional Training: ABS Brakes				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	39	Additional Training: Body and Structure				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	40	Additional Training: Air System				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	41	Additional Training: Towing				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	42	Additional Training: Electric Fan Drive				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	43	Additional Training: coolant Loop Fill Procedure				4.20%							4.20%				NA	$1,053.96	$1,053.96	4.20%	$1,098.22	$1,098.22
	44	Extended Warranties -Complete 1 yr/unlimited				4.20%							4.20%				NA			4.20%		
	45	Extended Warranties -Complete 1 yr/unlimited				4.20%							4.20%				NA			4.20%		
	46	Extended Warranties -Complete 1 yr/unlimited				4.20%							4.20%				NA			4.20%		
	47	Extended Warranty- Allison/BAE Hybrid system				4.20%							4.20%				NA	$21,627.00		4.20%	$22,535.33	
	48	Extended Warranty- Allison/BAE Hybrid system				4.20%							4.20%				NA			4.20%		
	49	Extended Warranty- Allison/BAE Hybrid system				4.20%							4.20%				NA			4.20%		
	50	Extended Warranty-Wheelchair Ramp 3 yr				4.20%				$320.40	$320.40	$320.40	4.20%	$333.86	$333.86	$333.86	NA			4.20%		
	51	Extended Warranty-Wheelchair Ramp 3 yr				4.20%							4.20%				NA			4.20%		
	52	Extended Warranty-Wheelchair Ramp 2 yr				4.20%							4.20%				NA			4.20%		
	53	Extended Warranty- Body and window frames				4.20%							4.20%				NA			4.20%		
	54	Extended Warranty- Body and window frames				4.20%							4.20%				NA			4.20%		

55	Extended Warranty-Starter Motor				4.20%							4.20%				NA			4.20%		
56	Extended Warranty-Starter Motor				4.20%							4.20%				NA			4.20%		
57	Extended Warranty-Starter Motor				4.20%							4.20%				NA			4.20%		
58	Extended Warranty-Engine 5 yr/300,000 miles (Voith)				4.20%				$2,296.20	$2,296.20	$2,296.20	4.20%	$2,392.64	$2,392.64	$2,392.64	NA			4.20%		
59	Extended Warranty-Engine 5 yr/300,000 miles				4.20%							4.20%				NA			4.20%		
60	Extended Warranty-Front and Rea Axles 5 year	$4,340.11	$4,340.11	$4,340.11	4.20%	$4,522.39	$4,522.39	$4,522.39				4.20%				NA			4.20%		
61	Extended Warranty-Allison B300R 5 year	$3,541.30	$3,541.30	$3,541.30	4.20%	$3,690.04	$3,690.04	$3,690.04				4.20%				NA			4.20%		
62	Extended Warranty -Allison B400R 5 year	$3,701.28	$3,701.28	$3,701.28	4.20%	$3,856.73	$3,856.73	$3,856.73	$3,285.17	$3,285.17	$3,285.17	4.20%	$3,423.15	$3,423.15	$3,423.15	NA			4.20%		
63	Extended Warranty-Thermo King HVAC 1 year				4.20%							4.20%				NA	$2,595.24	$4,037.04	4.20%	$2,704.24	$4,206.60
64	Extended Warranty-Thermo King 3 year	$2,503.07	$2,503.07	$2,503.07	4.20%	$2,608.20	$2,608.20	$2,608.20	$1,949.10	$1,949.10	$1,949.10	4.20%	$2,030.96	$2,030.96	$2,030.96	NA	$4,326.84	$4,326.84	4.20%	$4,508.57	$4,508.57
65	Alternative Diesel Engine	$38,902.09	n/a	n/a	4.20%	$40,535.97	n/a	n/a				4.20%				NA			4.20%		
66	Alternative CNG Engine	$1,904.51	base	base	4.20%	$1,984.50	base	base				4.20%				NA			4.20%		
67	Alternative Hybrid Engine	n/a	n/a	n/a	4.20%	n/a	n/a	n/a				4.20%				NA			4.20%		
68	Transmission-Allison 1-400R	$5,593.82	base	base	4.20%	$5,828.76	base	base	$4,089.37	$4,089.37	$4,089.37	4.20%	$4,261.13	$4,261.13	$4,261.13	NA			4.20%		
69	Transmission-Allison 1-400R				4.20%							4.20%				NA			4.20%		
70	Transmission-Allison B3400				4.20%				$5,302.62	$5,302.62	$5,302.62	4.20%	$5,525.33	$5,525.33	$5,525.33	NA			4.20%		
71	Transmission-Allison 2-500R				4.20%							4.20%				NA			4.20%		
72	Transmission-Allison 3-ZF				4.20%							4.20%				NA			4.20%		
73	Voith Transmission				4.20%							4.20%				NA	-$2,523.29	-$2,523.29	4.20%	-$2,629.27	-$2,629.27
74	BAE Basic Transmission				4.20%							4.20%				NA	-$28,825.55	-$28,825.55	4.20%	-$30,036.23	-$30,036.23
76	Alternator1-Niehoff C803	n/a	n/a	n/a	4.20%	n/a	n/a	n/a	$433.61	$433.61	$433.61	4.20%	$451.82	$451.82	$451.82	NA			4.20%		
77	Alternator2-EMP 450				4.20%				$193.31	$193.31	$193.31	4.20%	$201.43	$201.43	$201.43	NA			4.20%		
78	Floor Construction: Rubber flooring	base	base	base	4.20%	base	base	base	-$427.20	-$427.20	-$427.20	4.20%	-$445.14	-$445.14	-$445.14	NA	base	base	4.20%	base	base
79	Floor Construction: Rubber flooring	$1,131.82	$1,131.82	$1,131.82	4.20%	$1,179.36	$1,179.36	$1,179.36				4.20%				NA			4.20%		
80	Floor Construction: Rubber flooring	$1,131.82	$1,131.82	$1,131.82	4.20%	$1,179.36	$1,179.36	$1,179.36				4.20%				NA			4.20%		
81	Floor Construction: Full Composite flooring	$934.84	$934.84	$934.84	4.20%	$974.11	$974.11	$974.11	$2,670.00	$2,670.00	$2,670.00	4.20%	$2,782.14	$2,782.14	$2,782.14	NA	$1,113.52	$1,113.52	4.20%	$1,160.29	$1,160.29
82	Floor Construction: Full Composite flooring				4.20%							4.20%				NA			4.20%		
83	Wheels: Aluminum wheels and rims	$1,784.80	$1,784.80	$2,072.11	4.20%	$1,859.76	$1,859.76	$2,159.14	$1,153.44	$1,153.44	$1,153.44	4.20%	$1,201.88	$1,201.88	$1,201.88	NA	$2,445.29	$2,445.29	4.20%	$2,548.00	$2,548.00
84	Aluminum wheels and rims	$0.00	$2,072.11	$0.00	4.20%	$0.00	$2,159.14	$0.00				4.20%				NA			4.20%		
85	Spare Aluminum Wheel	$427.70	$427.70	$500.61	4.20%	$445.66	$445.66	$521.64				4.20%				NA			4.20%		
86	Spare Aluminum Wheel		$500.61		4.20%		$521.64					4.20%				NA			4.20%		
87	Hub Odometer	$141.48	$141.48	$141.48	4.20%	$147.42	$147.42	$147.42				4.20%				NA	$69.52	$69.52	4.20%	$72.44	$72.44
88	Hub Odometer (Engler)				4.20%				$67.28	$67.28	$67.28	4.20%	$70.11	$70.11	$70.11	NA			4.20%		
89	Tires Alternative2	$589.85	$589.85	$686.71	4.20%	$614.63	$614.63	$715.55				4.20%	$0.00	$0.00	$0.00	NA			4.20%		
89	Tire Alternative (Michelin XZE)				4.20%				-$442.15	-$442.15	-$442.15	4.20%	-$460.72	-$460.72	-$460.72	NA			4.20%		
90	Low Voltage Battery - Super capacitor		$3,890.64		4.20%		$4,054.05					4.20%				NA	$4,269.20	$4,269.20	4.20%	$4,448.51	$4,448.51
91	Low Voltage Battery - Super capacitor (KBI)				4.20%				$3,620.00	$3,866.16	$3,866.16	4.20%	$3,772.04	$4,028.54	$4,028.54	NA			4.20%		
92	Low Voltage Battery - Super capacitor				4.20%							4.20%				NA			4.20%		
93	Driver's area controls: Convert switch	base	base	base	4.20%	base	base	base	quote to spec	quote to spec	quote to spec	4.20%	quote to spec	quote to spec	quote to spec	NA	$16.59	$16.59	4.20%	$17.28	$17.28
94	Driver's seat adjustible D-Ring				4.20%							4.20%				NA			4.20%		
95	Driver's seat adjustible D-Ring				4.20%							4.20%				NA			4.20%		
96	Driver's seat adjustible D-Ring				4.20%							4.20%				NA			4.20%		
97	Driver's Seat Additions: Silicone foam seat	$843.43	$843.43	$843.43	4.20%	$878.85	$878.85	$878.85	$567.11	$567.11	$567.11	4.20%	$590.93	$590.93	$590.93	NA	quote to spec	quote to spec	4.20%	quote to spec	quote to spec
98	Driver's Seat Additions: 3 point belt (lap/shoulder)	$306.90	$306.90	$306.90	4.20%	$319.79	$319.79	$319.79	$267.00	$267.00	$267.00	4.20%	$278.21	$278.21	$278.21	NA			4.20%		
99	Driver's Seat Additions: RH armrest	$81.62	$81.62	$81.62	4.20%	$85.05	$85.05	$85.05	$127.09	$127.09	$127.09	4.20%	$132.43	$132.43	$132.43	NA			4.20%		
100	Driver's seat w/seat belt alarm, head rest (USSC)				4.20%				$201.85	$201.85	$201.85	4.20%	$210.33	$210.33	$210.33	NA			4.20%		
101	Driver's seat w/seat belt alarm, head rest	$186.10	$186.10	$186.10	4.20%	$193.91	$193.91	$193.91				4.20%				NA			4.20%		
101	Driver's seat w/seat belt alarm, head rest (USSC G22)				4.20%				$604.49	$604.49	$604.49	4.20%	$629.88	$629.88	$629.88	NA			4.20%		
102	Driver's seat w/seat belt alarm, head rest	$630.12	$630.12	$630.12	4.20%	$656.59	$656.59	$656.59				4.20%				NA	$982.90	$982.90	4.20%	$1,024.18	$1,024.18
102	Driver's Seat Additions: Seatbelt alarm	base	base	base	4.20%	base	base	base	base	base	base	4.20%	base	base	base	NA			4.20%		
103	Side Street Remote Mirrors 6x14	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21	$53.40	$53.40	$53.40	4.20%	$55.64	$55.64	$55.64	NA			4.20%		
104	Side Street Remote Mirrors 9x11	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
105	Side Street Remote Mirrors 9x13	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
106	Side Street Remote Mirrors 9x13	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
107	Side Street Remote Mirrors 10x13	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
108	Side Street Remote Mirrors 10x13	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
109	Side Street Remote Mirrors 8x15	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
110	Side Street Remote Mirrors 7x15	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21				4.20%				NA			4.20%		
111	Side Street Remote Mirrors 7x15	$342.81	$342.81	$342.81	4.20%	$357.21	$357.21	$357.21	$0.00			4.20%				NA			4.20%		

Add Ons	112	Glazing: Shaded Band on upper curbside windshield	$559.38	$559.38	$559.38	4.20%	$582.88	$582.88	$582.88	n/a	n/a	n/a	4.20%	n/a	n/a	n/a	NA			4.20%		
	113	Passenger Windows: Traditional frame w/sliding transom panels	$2,575.99	$3,527.15	$3,866.70	4.20%	$2,684.18	$3,675.29	$4,029.10	$1,344.61	$1,862.59	$2,258.82	4.20%	$1,401.09	$1,940.82	$2,353.69	NA	-$3,033.91	-$3,033.91	4.20%	-$3,161.33	-$3,161.33
	114	Passenger Windows: Traditional Frame w/full height sliding panels	$2,575.99	$3,527.15	$3,866.70	4.20%	$2,684.18	$3,675.29	$4,029.10	$2,941.27	$4,110.73	$4,163.06	4.20%	$3,064.81	$4,283.38	$4,337.91	NA	n/a	n/a	4.20%	n/a	n/a
	115	Passenger Windows: Traditional Frame w/Fixed transom panels & sliding lower panels	$2,575.99	$3,527.15	$3,866.70	4.20%	$2,684.18	$3,675.29	$4,029.10	$2,564.27	$3,177.30	$3,888.59	4.20%	$2,671.97	$3,310.75	$4,051.91	NA	-$2,946.74	-$2,946.74	4.20%	-$3,070.50	-$3,070.50
	116	Passenger Windows: Hidden frame, full fixed	$1,287.45	$1,385.40	$1,526.87	4.20%	$1,341.52	$1,443.58	$1,591.00	$4,394.82	$5,440.39	$5,695.64	4.20%	$4,579.40	$5,668.89	$5,934.86	NA	-$2,109.55	-$2,109.55	4.20%	-$2,198.15	-$2,198.15
	117	Passenger Windows: Hidden frame , transom	$2,656.52	$3,711.08	$4,384.73	4.20%	$2,768.09	$3,866.94	$4,568.89	$5,786.42	$7,386.29	$8,379.53	4.20%	$6,029.45	$7,696.51	$8,731.47	NA	n/a	n/a	4.20%	n/a	n/a
	118	Trad Frame:Upper openable transom, fixed lower	$498.44	$1,203.65	$1,369.07	4.20%	$519.37	$1,254.20	$1,426.57				4.20%				NA			4.20%		
	119	Floor level heating1-35K	$631.21	$631.21	$631.21	4.20%	$657.72	$657.72	$657.72				4.20%				NA			4.20%		
	120	Floor level heating Underseat Mounted in theater step-MCC				4.20%				$412.25	$412.25	$412.25	4.20%	$429.56	$429.56	$429.56	NA			4.20%		
	121	Floor level heating2-Baseboard Convective Heat	$1,231.95	$1,231.95	$1,231.95	4.20%	$1,283.69	$1,283.69	$1,283.69				4.20%				NA			4.20%		
	122	Front Door heater	$235.07	$235.07	$235.07	4.20%	$244.94	$244.94	$244.94	$334.28	$334.28	$334.28	4.20%	$348.32	$348.32	$348.32	NA	$516.91	$516.91	4.20%	$538.62	$538.62
	123	Exit area heater	$501.70	$501.70	$501.70	4.20%	$522.77	$522.77	$522.77	$970.81	$970.81	$970.81	4.20%	$1,011.59	$1,011.59	$1,011.59	NA	n/a	na	4.20%	n/a	n/a
	124	Additional paint passes (cost per pass)	$707.39	$816.22	$925.05	4.20%	$737.10	$850.50	$963.90	$1,883.95	$1,883.95	$1,883.95	4.20%	$1,963.08	$1,963.08	$1,963.08	NA	quote	quote	4.20%	quote	quote
	125	Additional paint passes (cost per pass)	$707.39	$816.22	$925.05	4.20%	$737.10	$850.50	$963.90	$1,883.95	$1,883.95	$1,883.95	4.20%	$1,963.08	$1,963.08	$1,963.08	NA			4.20%		
	126	Additional paint passes (cost per pass)	$707.39	$816.22	$925.05	4.20%	$737.10	$850.50	$963.90	$1,883.95	$1,883.95	$1,883.95	4.20%	$1,963.08	$1,963.08	$1,963.08	NA			4.20%		
	127	clear coat	$925.05	$925.05	$925.05	4.20%	$963.90	$963.90	$963.90	$629.05	$629.05	$629.05	4.20%	$655.47	$655.47	$655.47	NA	quote	quote	4.20%	quote	quote
	128	clear coat	$925.05	$925.05	$925.05	4.20%	$963.90	$963.90	$963.90	$629.05	$629.05	$629.05	4.20%	$655.47	$655.47	$655.47	NA			4.20%		
	129	clear coat	$925.05	$925.05	$925.05	4.20%	$963.90	$963.90	$963.90	$629.05	$629.05	$629.05	4.20%	$655.47	$655.47	$655.47	NA			4.20%		
	130	3 paint scheme	$0.00	$0.00	$0.00	4.20%	$0.00	$0.00	$0.00				4.20%				NA	$950.12	$950.12	4.20%	$990.03	$990.03
	131	5 paint scheme	$0.00	$0.00	$0.00	4.20%	$0.00	$0.00	$0.00				4.20%				NA	$1,807.30	$1,807.73	4.20%	$1,883.21	$1,883.65
	132	custom decals design	#VALUE!	#VALUE!	#VALUE!	4.20%	#VALUE!	#VALUE!	#VALUE!	quote	quote	quote	4.20%	#VALUE!	#VALUE!	#VALUE!	NA	quote	quote	4.20%	quote	quote
	133	Paint and decal layout/design	#VALUE!	#VALUE!	#VALUE!	4.20%	#VALUE!	#VALUE!	#VALUE!	$534.00	$534.00	$534.00	4.20%	$556.43	$556.43	$556.43	NA	quote	quote	4.20%	quote	quote
	134	Roof numbers (4 @24" high)	#VALUE!	#VALUE!	#VALUE!	4.20%	#VALUE!	#VALUE!	#VALUE!	$133.50	$133.50	$133.50	4.20%	$139.11	$139.11	$139.11	NA	quote	quote	4.20%	quote	quote
	135	Roof numbers (4 @24" high)	#VALUE!	#VALUE!	#VALUE!	4.20%	#VALUE!	#VALUE!	#VALUE!	$133.50	$133.50	$133.50	4.20%	$139.11	$139.11	$139.11	NA			4.20%		
	136	Roof numbers (4 @24" high)	#VALUE!	#VALUE!	#VALUE!	4.20%	#VALUE!	#VALUE!	#VALUE!	$133.50	$133.50	$133.50	4.20%	$139.11	$139.11	$139.11	NA			4.20%		
	137	Roof numbers (4 @24" high)	#VALUE!	#VALUE!	#VALUE!	4.20%	#VALUE!	#VALUE!	#VALUE!	$133.50	$133.50	$133.50	4.20%	$139.11	$139.11	$139.11	NA			4.20%		
	138	Reflective Decals, numbering, & signing	$326.49	$326.49	$326.49	4.20%	$340.20	$340.20	$340.20	quote	quote	quote	4.20%	quote	quote	quote	NA	quote	quote	4.20%	quote	quote
	139	Back up light and alarm: manual control; audible warning-ECCO Model 410	$108.83	$108.83	$108.83	4.20%	$113.40	$113.40	$113.40	quote	quote	quote	4.20%	quote	quote	quote	NA			4.20%		
	140	Back up light and alarm: manual control; audible warning-Model 210238	$108.83	$108.83	$108.83	4.20%	$113.40	$113.40	$113.40	quote	quote	quote	4.20%	quote	quote	quote	NA			4.20%		
	141	Back up light and alarm: manual control; audible warning-Model 450	$108.83	$108.83	$108.83	4.20%	$113.40	$113.40	$113.40	quote	quote	quote	4.20%	quote	quote	quote	NA			4.20%		
	142	Fare Collection-Electronic Odyssey				4.20%				quote	quote	quote	4.20%	quote	quote	quote	NA	$20,989.09	$20,989.09	4.20%	$21,870.64	$21,870.64
	143	Fare Collection-Electronic FastFare				4.20%							4.20%				NA	$16,495.68	$16,495.68	4.20%	$17,188.49	$17,188.49
	144	Fare Collection-Electronic				4.20%							4.20%				NA			4.20%		
	145	Farebox Guard				4.20%				$199.72	$199.72	$199.72	4.20%	$208.10	$208.10	$208.10	NA			4.20%		
	146	Fare Collection-Manual1	$1,236.30	$1,236.30	$1,236.30	4.20%	$1,288.22	$1,288.22	$1,288.22				4.20%				NA			4.20%		
	147	Fare Collection-Manual1	$2,397.51	$2,397.51	$2,397.51	4.20%	$2,498.20	$2,498.20	$2,498.20				4.20%				NA			4.20%		
	148	Fare Collection-Diamond Modes SV with Spare Vault				4.20%				$1,709.87	$1,709.87	$1,709.87	4.20%	$1,781.68	$1,781.68	$1,781.68	NA			4.20%		
	149	Fare Collection-Manual2				4.20%							4.20%				NA			4.20%		
	150	Passenger Seating: arm rests on aisle seats	$230.72	$230.72	$230.72	4.20%	$240.41	$240.41	$240.41	base	base	base	4.20%	#VALUE!	#VALUE!	#VALUE!	NA	quote	quote	4.20%	quote	quote
	151	Passenger Seating: arm rests on aisle seats	$230.72	$230.72	$230.72	4.20%	$240.41	$240.41	$240.41	quote	quote	quote	4.20%	#VALUE!	#VALUE!	#VALUE!	NA	-$319.60	-$319.60	4.20%	-$333.02	-$333.02
	152	Passenger Seating: arm rests on aisle seats	$230.72	$230.72	$230.72	4.20%	$240.41	$240.41	$240.41	quote	quote	quote	4.20%	#VALUE!	#VALUE!	#VALUE!	NA			4.20%		
	153	Passenger Seating: Padded inserts/cushioned seats				4.20%				$153.79	$207.19	$254.18	4.20%	$160.25	$215.89	$264.86	NA	quote	quote	4.20%	quote	quote
	154	Passenger Seating: Padded inserts/cushioned seats (Gemini)				4.20%				$708.08	$602.35	$572.45	4.20%	$737.82	$627.65	$596.49	NA			4.20%		
	155	Passenger Seating: Padded inserts/cushioned seats (American Seating Metropolitan)				4.20%				$809.54	$1,173.73	$1,596.66	4.20%	$843.54	$1,223.03	$1,663.72	NA			4.20%		
	156	Passenger Seating: Padded inserts/cushioned seats				4.20%							4.20%				NA			4.20%		
	157	Loading System-Lift U 1:6 Front door		$484.29		4.20%		$504.63		base	base	base	4.20%	#VALUE!	#VALUE!	#VALUE!	NA			4.20%		
	158	Loading System-Lift U 1:6 Front door				4.20%							4.20%				NA			4.20%		
	159	Loading System-Ricon 6:1 Self Leveling				4.20%							4.20%				NA			4.20%		
	160	Loading System-Ricon 6:1 Self Leveling				4.20%							4.20%				NA			4.20%		
	161	Wheelchair: open rear facing wheel chair securement	$2,367.04	$2,367.04	$2,367.04	4.20%	$2,466.45	$2,466.45	$2,466.45	quote	quote	quote	4.20%	quote	quote	quote	NA	quote	quote	4.20%	quote	quote
	162	Wheelchair Accommodations: integrated seatingw/3 pt secrement	$5,320.66	$5,320.66	$5,321.74	4.20%	$5,544.13	$5,544.13	$5,545.25				4.20%				NA			4.20%		

163	Wheelchair Accommodations: integrated seatingw/3 pt secrement				4.20%							4.20%				NA			4.20%		
164	Wheelchair Accommodations: 3 point securement				4.20%				base	base	base	4.20%	base	base	base	NA	base	base	4.20%	base	base
165	Wheelchair Accommodations: 3 point securement				4.20%				base	base	base	4.20%	base	base	base	NA			4.20%		
166	Wheelchair Accommodations: 3 point securement				4.20%				base	base	base	4.20%	base	base	base	NA			4.20%		
167	Wheelchair Accommodations: Rear facing electronic securement	$10,763.21	$10,763.21	$10,763.21	4.20%	$11,215.26	$11,215.26	$11,215.26	quote	quote	quote	4.20%	base	base	base	NA	$11,795.73	$11,795.73	4.20%	$12,291.15	$12,291.15
168	Wheelchair Accomodations: 3 point secre 2 Qpods				4.20%							4.20%				NA	$5,748.30	$5,748.30	4.20%	$5,989.72	$5,989.72
169	Destination Signs: heated front	$3,777.46	$3,777.46	$3,777.46	4.20%	$3,936.11	$3,936.11	$3,936.11	$228.55	$228.55	$228.55	4.20%	$238.15	$238.15	$238.15	NA	$117.48	$117.48	4.20%	$122.41	$122.41
170	Destination Signs: heated front				4.20%							4.20%				NA			4.20%		
171	heated fron sign glazing	$202.42	$202.42	$202.42	4.20%	$210.92	$210.92	$210.92				4.20%				NA			4.20%		
172	Side Destination Sign	$1,324.45	$1,324.45	$1,324.45	4.20%	$1,380.08	$1,380.08	$1,380.08				4.20%				NA			4.20%		
173	Destination Signs: rear	$1,599.79	$1,599.79	$1,599.79	4.20%	$1,666.98	$1,666.98	$1,666.98	$1,313.64	$1,313.64	$1,313.64	4.20%	$1,368.81	$1,368.81	$1,368.81	NA	$1,027.95	$1,027.95	4.20%	$1,071.12	$1,071.12
174	Destination sign program/software				4.20%				quote	quote	quote	4.20%	quote	quote	quote	NA	base	base	4.20%	base	base
175	Exterior Displays-display 1				4.20%				$186.90	$186.90	$186.90	4.20%	$194.75	$194.75	$194.75	NA	$820.90	$820.90	4.20%	$855.37	$855.37
176	Exterior Displays-display 2 (30" X88")				4.20%				$302.24	$302.24	$302.24	4.20%	$314.94	$314.94	$314.94	NA			4.20%		
177	Exterior Displays - display 3 (30"X144")				4.20%				$357.78	$357.78	$357.78	4.20%	$372.81	$372.81	$372.81	NA			4.20%		
178	Exterior Displays - display 4 (21"X72")				4.20%				$241.37	$241.37	$241.37	4.20%	$251.51	$251.51	$251.51	NA			4.20%		
179	Internal/External Camera System (6 cameras)	$4,902.76	$4,902.76	$4,902.76	4.20%	$5,108.67	$5,108.67	$5,108.67				4.20%				NA			4.20%		
180	PreWire for 6 camera system	$979.46	$979.46	$979.46	4.20%	$1,020.60	$1,020.60	$1,020.60				4.20%				NA			4.20%		
181	Internal/External Camera System (8 cameras)				4.20%							4.20%				NA	$9,919.72	$9,919.72	4.20%	$10,336.35	$10,336.35
182	Camera Surveillance System: DVR model and hard drive size	$1,878.39	$1,878.39	$1,878.39	4.20%	$1,957.28	$1,957.28	$1,957.28	$6,733.74			4.20%	$7,016.56	$0.00	$0.00	NA			4.20%		
183	Camera Surveillance System: Event Marker Button	$67.47	$67.47	$67.47	4.20%	$70.31	$70.31	$70.31	$102.53	$0.00	$0.00	4.20%	$106.83	$0.00	$0.00	NA			4.20%		
184	Camera Surveillance System: Discrete Mic	n/a	n/a	n/a	4.20%	n/a	n/a	n/a	n/a	n/a	n/a	4.20%	n/a	n/a	n/a	NA			4.20%		
185	clever device-speakeasy				4.20%							4.20%	$0.00	$0.00	$0.00	NA			4.20%		
186	clever device-speakeasy				4.20%							4.20%	$0.00	$0.00	$0.00	NA			4.20%		
187	clever device-speakeasy				4.20%							4.20%	$0.00	$0.00	$0.00	NA			4.20%		
188	GPS antenna				4.20%							4.20%	$0.00	$0.00	$0.00	NA			4.20%		
189	Camera Surveillance System: Camera System Cable 13.12 ft				4.20%				$101.46	$101.46	$101.46	4.20%	$105.72	$105.72	$105.72	NA			4.20%		
190	Camera Surveillance System: Camera System Cable 29.53 ft	$28.30	$28.30	$28.30	4.20%	$29.48	$29.48	$29.48	$101.46	$101.46	$101.46	4.20%	$105.72	$105.72	$105.72	NA			4.20%		
191	Camera Surveillance System: Camera System Cable 39.37 ft				4.20%				$101.46	$101.46	$101.46	4.20%	$105.72	$105.72	$105.72	NA			4.20%		
192	Camera Cable 50'	$65.30	$65.30	$65.30	4.20%	$68.04	$68.04	$68.04				4.20%	$0.00	$0.00	$0.00	NA			4.20%		
193	Camera Cable 75'	$99.03	$99.03	$99.03	4.20%	$103.19	$103.19	$103.19				4.20%	$0.00	$0.00	$0.00	NA			4.20%		
194	Camera Surveillance System: Entrance door Camera	$331.93	$331.93	$331.93	4.20%	$345.87	$345.87	$345.87	$384.48	$384.48	$384.48	4.20%	$400.63	$400.63	$400.63	NA			4.20%		
195	Camera Surveillance System: Forward facing camera (windshield)	$331.93	$331.93	$331.93	4.20%	$345.87	$345.87	$345.87	$535.07	$535.07	$535.07	4.20%	$557.54	$557.54	$557.54	NA			4.20%		
196	Camera Surveillance System: Front, rear facing camera	$331.93	$331.93	$331.93	4.20%	$345.87	$345.87	$345.87	$384.48	$384.48	$384.48	4.20%	$400.63	$400.63	$400.63	NA			4.20%		
197	Camera Surveillance System: Mid, rear facing camera	$331.93	$331.93	$331.93	4.20%	$345.87	$345.87	$345.87	$384.48	$384.48	$384.48	4.20%	$400.63	$400.63	$400.63	NA			4.20%		
198	Camera Surveillance System: Exit door camera	$331.93	$331.93	$331.93	4.20%	$345.87	$345.87	$345.87	$384.48	$384.48	$384.48	4.20%	$400.63	$400.63	$400.63	NA			4.20%		
199	Camera Surveillance System: Exterior curb side camera	$473.41	$473.41	$473.41	4.20%	$493.29	$493.29	$493.29	$536.14	$536.14	$536.14	4.20%	$558.65	$558.65	$558.65	NA			4.20%		
200	Camera Surveillance System: Exterior street side camera	$473.41	$473.41	$473.41	4.20%	$493.29	$493.29	$493.29	$536.14	$536.14	$536.14	4.20%	$558.65	$558.65	$558.65	NA			4.20%		
201	Camera Surveillance System: rear bumper camera	$321.05	$321.05	$321.05	4.20%	$334.53	$334.53	$334.53	$536.14	$536.14	$536.14	4.20%	$558.65	$558.65	$558.65	NA			4.20%		
202	Camera Surveillance System: other camera locations				4.20%							4.20%				NA			4.20%		
203	Automatic Passenger Counter (APC)	$7,073.90	$7,073.90	$7,073.90	4.20%	$7,371.00	$7,371.00	$7,371.00	$5,601.66	$5,601.66	$5,601.66	4.20%	$5,836.93	$5,836.93	$5,836.93	NA	$8,249.34	$8,249.34	4.20%	$8,595.81	$8,595.81
204	APC-Integrated	$5,030.09	$5,030.09	$5,030.09	4.20%	$5,241.35	$5,241.35	$5,241.35				4.20%	$0.00	$0.00	$0.00	NA			4.20%		
205	APC software	$48,066.59	$48,066.59	$48,066.59	4.20%	$50,085.39	$50,085.39	$50,085.39	$49,945.02	$49,945.02	$49,945.02	4.20%	$52,042.71	$52,042.71	$52,042.71	NA			4.20%		
206	APC training	$6,651.64	$6,651.64	$6,651.64	4.20%	$6,931.01	$6,931.01	$6,931.01				4.20%	$0.00	$0.00	$0.00	NA			4.20%		
207	WLAN base station	$6,651.64	$6,651.64	$6,651.64	4.20%	$6,931.01	$6,931.01	$6,931.01	$6,909.96	$6,909.96	$6,909.96	4.20%	$7,200.18	$7,200.18	$7,200.18	NA			4.20%		
208	Radio System-set 1- prewire	$260.10	$260.10	$260.10	4.20%	$271.03	$271.03	$271.03	quote	quote	quote	4.20%	quote	quote	quote	NA	$300.13	$300.13	4.20%	$312.73	$312.73
209	Radio System-set 2				4.20%				quote	quote	quote	4.20%	quote	quote	quote	NA			4.20%		
210	Automatic Vehicle Annunciation/location-Prewiring	$532.17	$532.17	$532.17	4.20%	$554.53	$554.53	$554.53	quote	quote	quote	4.20%	quote	quote	quote	NA	$2,940.62	$2,940.62	4.20%	$3,064.13	$3,064.13
211	Fire suppression system -Diesel and Hybrid	$3,809.02	$3,809.02	$3,809.02	4.20%	$3,969.00	$3,969.00	$3,969.00	$2,643.30	$2,643.30	$2,643.30	4.20%	$2,754.32	$2,754.32	$2,754.32	NA	$4,299.36	$4,299.36	4.20%	$4,479.94	$4,479.94
212	Fire suppression system -CNG	base	base	base	4.20%	base	base	base	base	base	base	4.20%	base	base	base	NA	$4,299.36	$4,299.36	4.20%	$4,479.94	$4,479.94
213	Bike rack-2 bike powder coat	$1,155.77	$1,155.77	$1,155.77	4.20%	$1,204.31	$1,204.31	$1,204.31	$1,089.36	$1,089.36	$1,089.36	4.20%	$1,135.11	$1,135.11	$1,135.11	NA			4.20%		
214	Bike rack-2 bike powder coat	$1,628.08	$1,628.08	$1,628.08	4.20%	$1,696.46	$1,696.46	$1,696.46				4.20%				NA			4.20%		
215	Bike rack-2 bike powder coat				4.20%							4.20%				NA			4.20%		
216	Bike rack-2 bike powder coat				4.20%							4.20%				NA			4.20%		
217	Bike rack-2 bike powder coat				4.20%							4.20%				NA			4.20%		
218	Bike rack-2 bike stainless steel	$1,552.99	$1,552.99	$1,552.99	4.20%	$1,618.22	$1,618.22	$1,618.22	$1,439.66	$1,439.66	$1,439.66	4.20%	$1,500.13	$1,500.13	$1,500.13	NA	$1,406.19	$1,406.19	4.20%	$1,465.25	$1,465.25

219	Bike rack-2 bike stainless steel	$1,205.83	$1,205.83	$1,205.83	4.20%	$1,256.47	$1,256.47	$1,256.47				4.20%				NA			4.20%		
220	Bike rack-2 bike stainless steel (Byk-Rak)				4.20%				$1,284.80	$1,284.80	$1,284.80	4.20%	$1,338.77	$1,338.77	$1,338.77	NA			4.20%		
221	Bike rack-3 bike powder coat				4.20%							4.20%				NA			4.20%		
222	Bike rack-3 bike powder coat				4.20%							4.20%				NA			4.20%		
223	Bike rack-3 bike stainless steel	$1,783.71	$1,783.71	$1,783.71	4.20%	$1,858.63	$1,858.63	$1,858.63				4.20%				NA			4.20%		
224	Bike rack-3 bike stainless steel				4.20%							4.20%				NA			4.20%		
225	Safety Equipment: Fire Extinguisher	$88.15	$88.15	$88.15	4.20%	$91.85	$91.85	$91.85	base	base	base	4.20%	base	base	base	NA	base		4.20%	base	
226	Safety Equipment: Safety Triangle kit	$30.47	$30.47	$30.47	4.20%	$31.75	$31.75	$31.75	base	base	base	4.20%	base	base	base	NA	base		4.20%	base	
227	Safety Equipment: Blood born pathogen kit	$72.92	$72.92	$72.92	4.20%	$75.98	$75.98	$75.98	$37.38	$37.38	$37.38	4.20%	$38.95	$38.95	$38.95	NA	$38.51		4.20%	$40.13	
228	Safety Equipment: Wheel chocks (per set)	$180.66	$180.66	$180.66	4.20%	$188.24	$188.24	$188.24	$37.38	$37.38	$37.38	4.20%	$38.95	$38.95	$38.95	NA	$103.62		4.20%	$107.97	
229	Driver Display Unit				4.20%							4.20%				NA			4.20%		
230	Bus Structure- stainless steel	n/a	$16,324.38	$16,324.38	4.20%	n/a	$17,010.00	$17,010.00				4.20%				NA			4.20%		